

# THE INSIGHTS AND ILLUSIONS OF CONSUMPTION MEASUREMENT: EVIDENCE FROM A LARGE SCALE EXPERIMENT

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## WHAT WE DO

- Revisit if **diaries** are the most appropriate benchmark at a time when developing countries are increasingly moving to **recall**.
- Leverage a unique large-scale **pilot** in Iraq to inform the national statistics agency on the transition from diary to recall.
- Identify measurement error distributions in consumption from both diary and recall measurements:
  - Allow for **errors in both measurements**.
  - Errors from alternative collection modes can be correlated and correlated with true consumption.
- Our assumptions hinge on the same survey design employed in many national household surveys, like in Canada and the United States.

## FOUR TAKE-HOME MESSAGES

- 1 - The presumption that diaries are the most appropriate instrument to measure consumption is an **illusion**.
  - The modal entry understates true consumption by about 20%, with a thick lower tail: 13% – 16% reporting less than half.
  - Severe over-reporting (share reporting at least twice) is 5%.
- 2 - Recall errors are far from being classical in form, over-reporting being more likely than under-reporting.
  - However, the modal entry is about right.
  - Severe under-reporting (share reporting at most half) is in the 1% – 3% range.
- 3 - **Recall data yield a better classification of the poor**, and poverty statistics are severely overstated using diaries.
- 4 - What is the value of one additional dollar spent on a diary?
  - An approximately **equal mix** of diary and recall interviews yields empirical distributions closest to the true distribution.
  - A recall survey is the best option when little information on true household consumption is available.

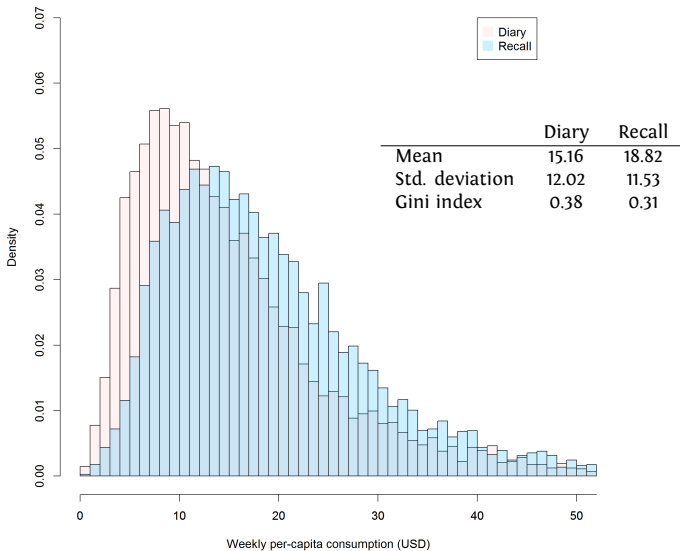
# THE IRAQ HOUSEHOLD AND SOCIO ECONOMIC SURVEY

- We work with the 2012 Living Standards Measurement Survey (LSMS), covering about 25 000 households.
  - One-year long survey.
  - Monthly interviews in randomly selected EAs, with 9 households each.
- The baseline mode of collection is a **one-week household diary** filled out with the external assistance of enumerators (five visits).
- Diaries capture **valued acquisition**. Information on source (market, grants, donations, and gifts), amount, quantity and units purchased.
- In addition, households 3, 6 and 9 in each EA are administered a **recall module** on food **consumption** prior to the recording of diaries.
- By design:
  - 25 000 households fill out a diary.
  - One-third of these households, randomly selected, are mandated to an additional recall module.

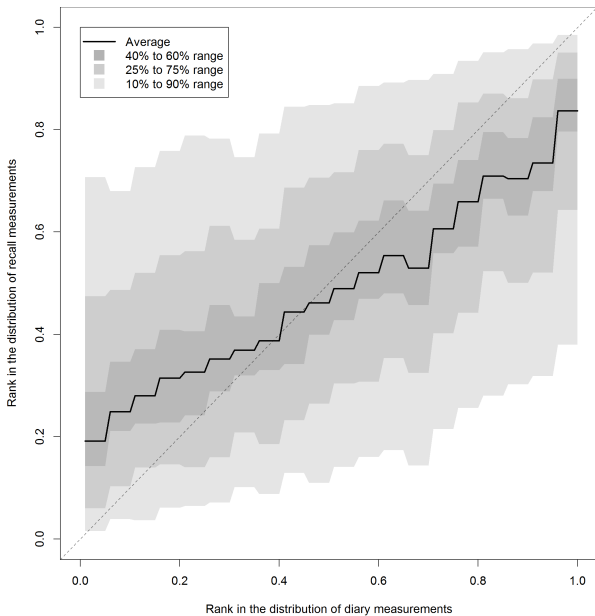
## THE RECALL MODULE

- Specifically designed to inform the national statistics agency on the transition from diary to recall, planned for 2020.
- Refers to the **week before** the first visit.
- Uses a list of **20 groups** obtained from disaggregated categories.
- The list was selected based on an assessment of their importance in household food budget shares and on how commonly they were reported, based on IHSES diaries for 2007.
- In the analysis:
  - Further **harmonization** of household measurements.
  - Randomization of the recall module was successful as well as the **randomization** of households to interviews in **different survey months**.

# DATA: RECALL VS DIARY



# DATA: RECALL VS DIARY RANK



## A MATTER OF FREQUENCY

- Simple simulations can give a sense for the difference between **spending** and **consumption** in the diary survey.
  - $Y^*$  is weekly household consumption.
  - $N^*$  is the **typical** number of purchases over one week.
  - $N$  is the **observed** number of purchases in the diary (0 to 3 in our data).
  - To fix ideas, assume purchases of equal amounts.

- Diary spending ( $Y^d$ ) is:

$$Y^d = \frac{Y^*}{N^*} N$$

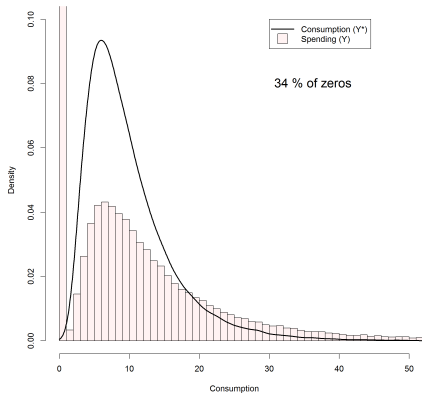
- Running example: household consuming \$40 worth of chicken per month, purchasing it 8 times per month:
  - $Y^* = 10$ ,  $N^* = 2$ .
  - Each purchase is  $\$5 = 10/2 = 40/8$ .
- A reasonable assumption is  $E[N|N^*, Y^*] = N^*$ . Note that this implies

$$E[Y^d] = E[Y^*]$$

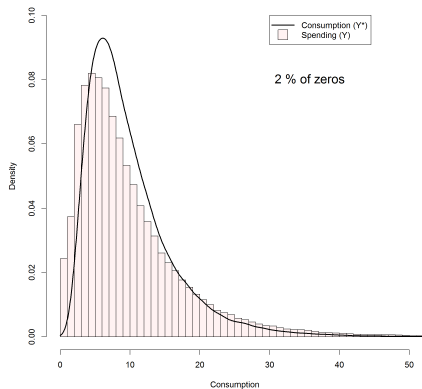


# SIMULATION: CONSUMPTION VS. SPENDING - ONE ITEM

$$N^* = 1$$



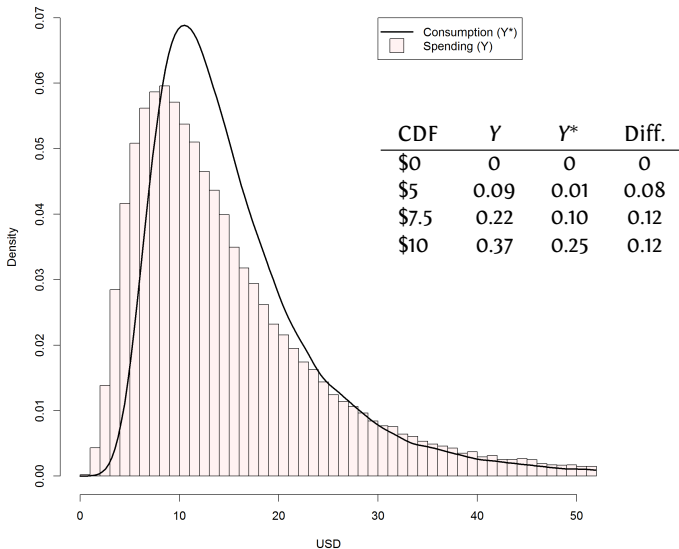
$$N^* = 3$$



- 15 out of 20 items considered in the analysis are bought **less than once per week**.

# OVER ITEMS

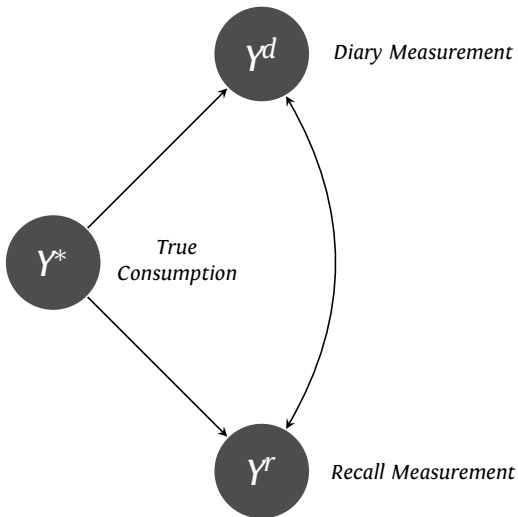
## AGGREGATION OVER GOODS MITIGATES PROBLEM



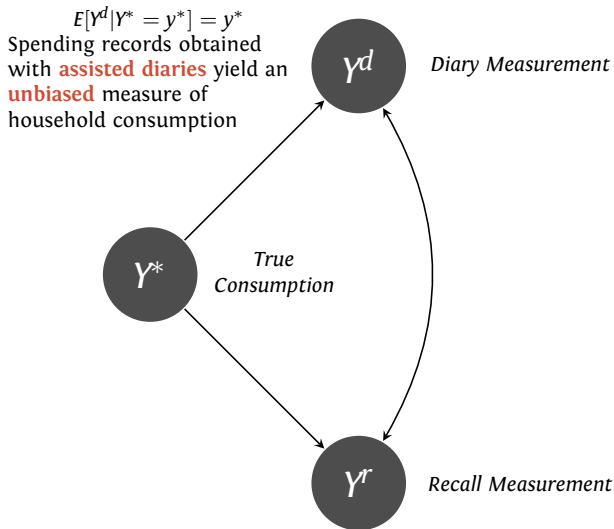
## EXPERIMENTS MEET REPEATED MEASUREMENTS

- The Iraq setting allows **identification of distributions** of both latent consumption  $Y^*$  and measurement errors in diaries and recall.
  - No need to assume that diary measurements are error-free.
  - Errors in diary and recall measurements can depend on  $Y^*$ .
  - Non-parametric identification (Hu and Schennach, 2008).
  - Standard assumptions in the econometrics literature (Chen et al., 2011).
- Identification stems from an **exclusion restriction** that brings in the picture a particular type of instrument  $Z$ .
  - The variable  $Z$  can be arbitrarily correlated with errors.
- Identification rests upon **three key assumptions** (possibly conditional on household and area characteristics).
  - Additional mild regularity conditions are needed for identification.

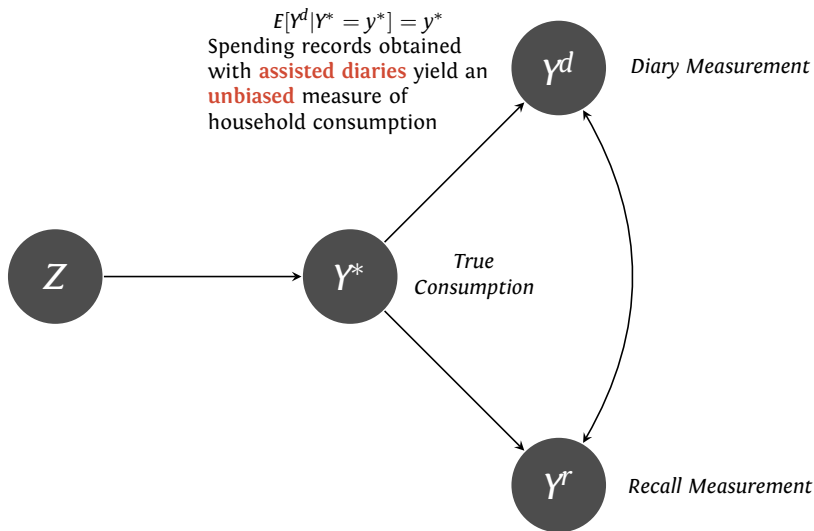
# ASSUMPTIONS IN A NUTSHELL



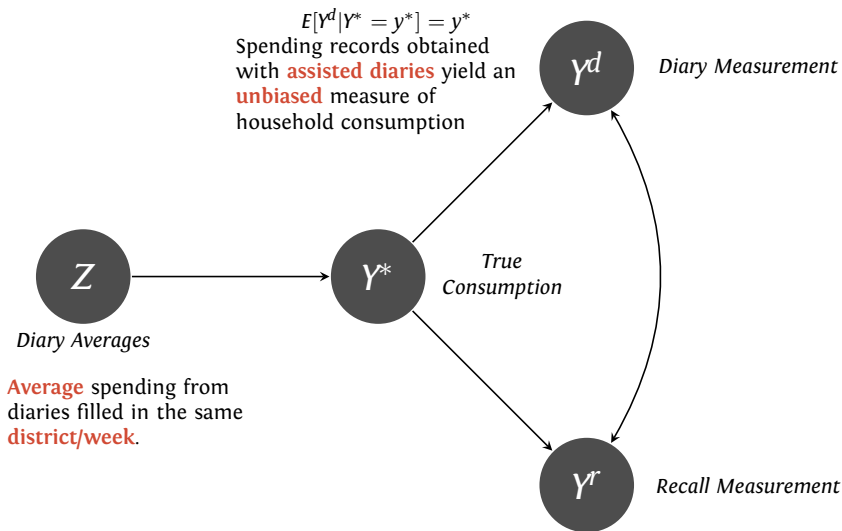
## ASSUMPTIONS IN A NUTSHELL



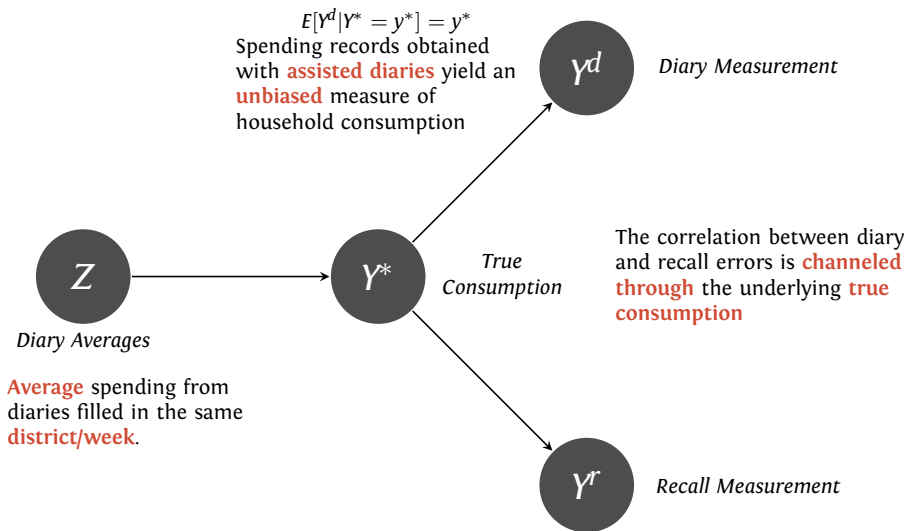
## ASSUMPTIONS IN A NUTSHELL



# ASSUMPTIONS IN A NUTSHELL



# ASSUMPTIONS IN A NUTSHELL





- The three conditions above imply:

$$f_{y^d y^r | z}[y^d, y^r | z] = \int \underbrace{f_{y^d | y^*}[y^d | y^*]}_{\text{diary errors}} \underbrace{f_{y^r | y^*}[y^r | y^*]}_{\text{recall errors}} \underbrace{f_{y^* | z}[y^* | z]}_{\text{true}} dy^*.$$

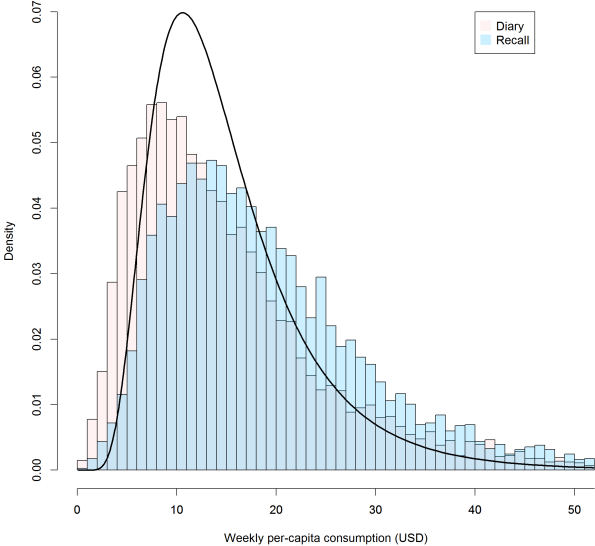
- Non-parametric identification:** there exists a unique choice of distributions on the right-hand side that generates the observable distribution on the left-hand side (Hu and Schennach, 2008).

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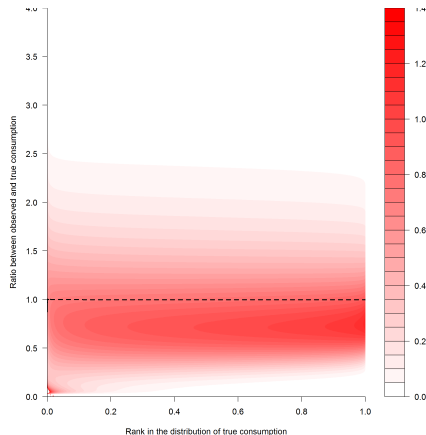
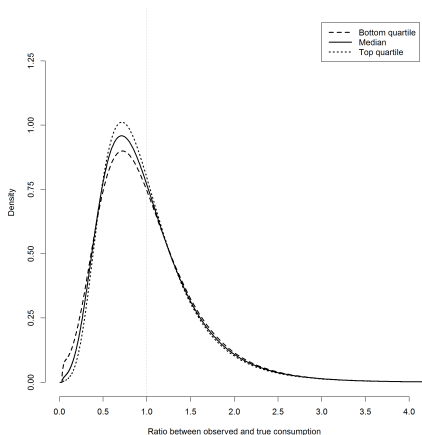
$$f_{y^d|y^r|z}[y^d, y^r|z] = \int \underbrace{f_{y^d|y^*}[y^d|y^*; \theta_d]}_{\text{diary errors}} \underbrace{f_{y^r|y^*}[y^r|y^*; \theta_r]}_{\text{recall errors}} \underbrace{f_{y^*|z}[y^*|z; \theta_y]}_{\text{true}} dy^*.$$

- Non-parametric identification:** there exists a unique choice of distributions on the right-hand side that generates the observable distribution on the left-hand side (Hu and Schennach, 2008).
- Estimation: **sieve maximum-likelihood**; flexible specifications encompassing a rich family of distributions, yielding non-parametric estimates of the conditional densities on the right hand side.
- Use estimates of conditional densities to obtain **quantities of interest**, i.e. marginal distribution of true consumption ( $f_{y^*}[y^*]$ ).

# RESULTS: TRUE CONSUMPTION

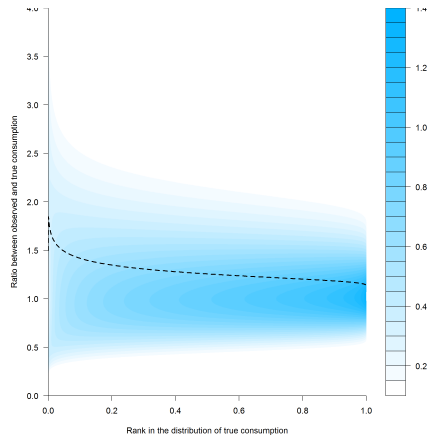
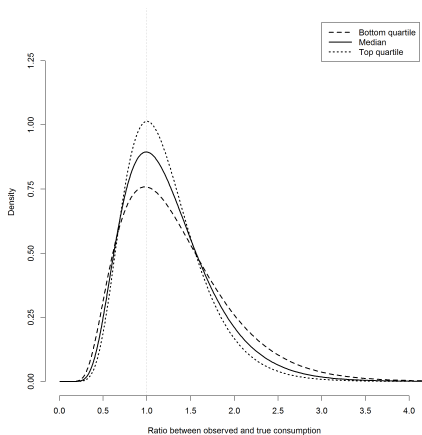


# DIARY MEASUREMENT ERRORS



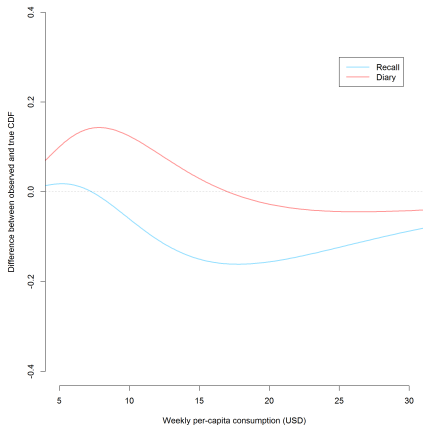
- Despite unbiasedness (i.e.  $E[Y^d | Y^* = y^*] = y^*$ ) diaries yield **under-reported** consumption.
- Little differences across households with different levels of consumption.

# RECALL MEASUREMENT ERRORS

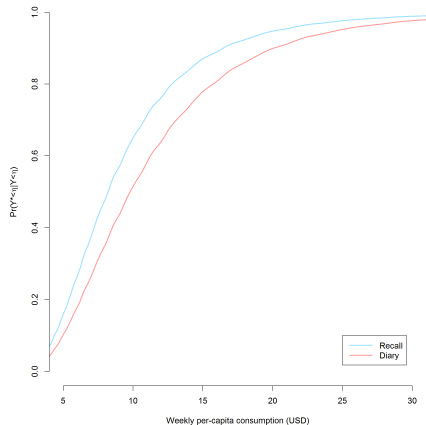


- Errors are **not classical**. Modal entry about right.
- **Smaller errors** for households with high levels of consumption.

## Poverty Measurement vs. True Poverty using different poverty lines



## Share of poor household correctly classified



# OPTIMAL ASSIGNMENT TO DIARY AND RECALL INTERVIEWS

- Consider a setting where households are **assigned a diary** with probability  $p \in [0, 1]$ .
- The **observed distribution**  $F_Y(y; p)$  arising from this design is:

$$F_Y(y; p) = F_{Y^d}(y)p + F_{Y^r}(y)(1 - p).$$

- We are interested in the effects of this assignment on **functionals** of the distribution of observed consumption (e.g., the Gini coefficient):  $\nu(F_Y(y; p))$ .
- Knowledge of the true distribution of consumption  $F_{Y^*}(y^*)$  allows to **compare**

$$\nu(F_Y(y; p)) \quad \text{vs.} \quad \nu(F_{Y^*}(y^*)),$$

at any given level of  $p$ .

# OPTIMAL ASSIGNMENT TO DIARY AND RECALL INTERVIEWS

- Now consider a setting where, at each value  $y^*$  of  $Y^*$ , households are **assigned a diary** with probability  $p(y^*) \in [0, 1]$ .
- The share of survey participants filling out a diary is:

$$p \equiv \int p(y^*) dF_{Y^*}(y^*).$$

- The **observed distribution**  $F_Y(y; p(y^*))$  arising from this design is:

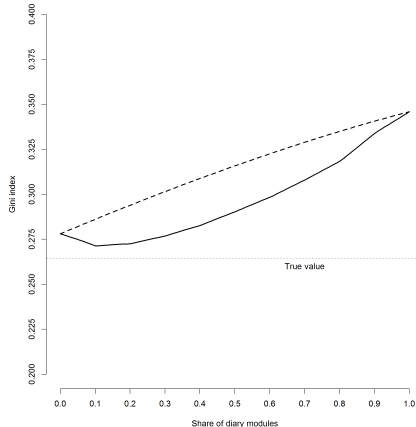
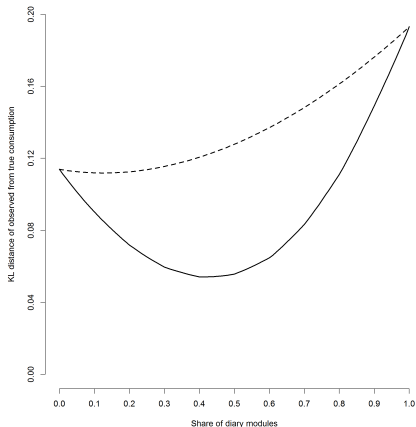
$$F_Y(y; p(y^*)) = \int [F_{Yd|Y^*}(y|y^*)p(y^*) + F_{Yr|Y^*}(y|y^*)(1 - p(y^*))] dF_{Y^*}(y^*).$$

- For any given share of diaries  $p$  we can obtain the optimal assignment rule  $p(y^*)$  which **minimizes** the difference

$$\nu(F_Y(y; p(y^*))) - \nu(F_{Y^*}(y^*)).$$

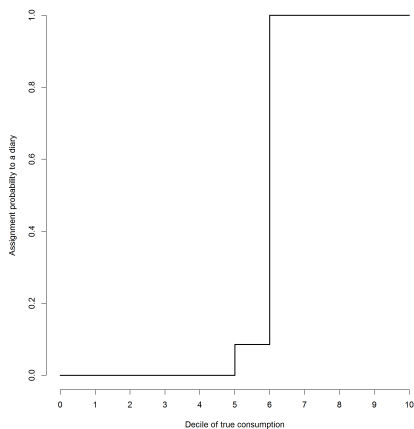
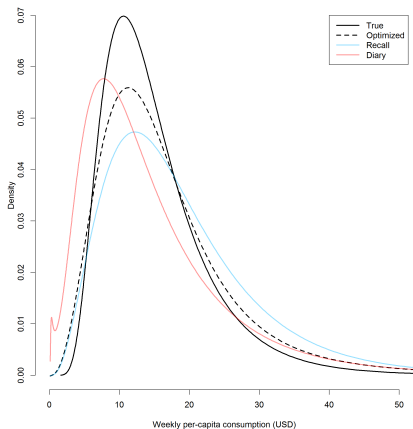


# OPTIMAL MIX RESULTS



- Dashed line: **fixed** probability of being assigned to diary interview, i.e.  $p(y^*) = p$ .
- Solid line: probability of being assigned to diary interview **varying with  $Y^*$** .

# OPTIMAL MIX RESULTS

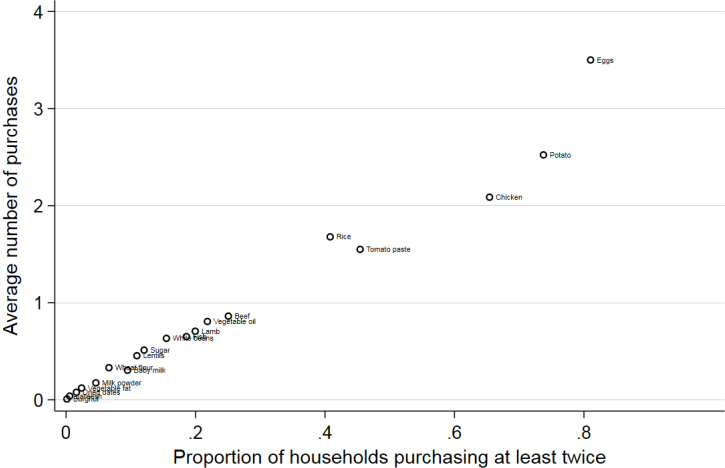


- Optimal mix allocates diaries to households on the **right tail** of the distribution of true consumption.
- In practice  $Y^*$  is unknown; a **feasible survey design** would allocate diaries based on a **proxy** for  $Y^*$ .

## CONCLUSIONS

- **Little empirical support** for the idea that diaries yield data of **better quality** for measuring household welfare.
- Loss in accuracy in using recall questions to measure poverty is minimal compared to the **increasing costs** of using diaries.
- Even more so when **inequality** and **poverty measurement** is of interest.
- Diaries should collect information about **frequency** of consumption/purchase to correct for the potentially large errors.

# APPENDIX - ITEMS FREQUENCY



# APPENDIX - BALANCING TESTS

	Bimester					F-test (6)
	II (1)	III (2)	IV (3)	V (4)	VI (5)	
<b>Panel A. Household characteristics</b>						
Age	-0.040 (0.026)	-0.007 (0.025)	-0.033 (0.025)	-0.017 (0.026)	0.008 (0.025)	0.339
Education level	0.036 (0.031)	0.030 (0.030)	0.017 (0.031)	0.048 (0.030)	0.067** (0.030)	0.294
Employed	-0.010 (0.023)	0.008 (0.023)	0.030 (0.023)	0.004 (0.023)	0.024 (0.023)	0.505
<b>Panel B. Spending and prices</b>						
Log expenditure	0.204*** (0.022)	0.098*** (0.021)	0.080*** (0.021)	0.109*** (0.022)	0.030 (0.022)	0.000
Log price index	0.026*** (0.004)	0.026*** (0.003)	-0.017*** (0.003)	0.008** (0.003)	0.007** (0.003)	0.000
Exp. share on rice	0.180*** (0.022)	0.202*** (0.024)	0.232*** (0.022)	0.025 (0.021)	0.027 (0.021)	0.000
Exp. share on potatoes	-0.146*** (0.027)	-0.162*** (0.027)	-0.245*** (0.027)	-0.135*** (0.029)	-0.059** (0.029)	0.000
Exp. share on eggs	-0.137*** (0.025)	-0.078*** (0.026)	-0.184*** (0.025)	-0.184*** (0.026)	0.032 (0.027)	0.000
Exp. share on meat	0.012 (0.023)	0.108*** (0.023)	0.222*** (0.023)	0.361*** (0.025)	0.107*** (0.024)	0.000
Exp. share on fish	0.011 (0.022)	-0.047** (0.021)	-0.088*** (0.022)	-0.088*** (0.021)	-0.039* (0.022)	0.000

# APPENDIX - INSTRUMENT RELEVANCE

	Bimester					F-test (6)
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<b>Panel A. Household characteristics</b>						
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