

# A Comparative Analysis of Augmented Wealth in Germany and the United States by M. Grabka, T. Boenke, E. Wolff, C. Schröder Discussion by Tobias Schmidt (Deutsche Bundesbank)

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# **Motivation and Research Questions**

- Analysis of wealth inequality and wealth levels typically focuses on real and financial assets only and excludes (public) pension wealth
- However, pension wealth of private households is sizeable
- **Pension systems differ** across countries
- ⇒ Compare impact of adding pension wealth to the wealth measures across countries
  - **How sizable** are different types of pension wealth?
  - How are **inequality** measures affected by the inclusion of pension wealth?
  - How important are public pensions compared to private pensions in each country?



# Contributions

- Very little research on augmented wealth inequality (Frick and Heady, 2009; Frick and Grabka 2010, 2013; Wolff, 2015; Bönke er al., 2016)
- Compare US and Germany with distinct welfare/pension systems
- Thorough treatment of **widowers' pensions**
- Nice overview of different pension systems in Germany and the US

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# **Main Results**

- Micro-data from US (SCF) and Germany (GSOEP) shows:
  - Pension wealth 48% of augmented net wealth in the US and 59% in Germany
  - Average **public pension wealth is higher in Germany than in the US**, but private pension wealth is lower
  - Adding pension wealth reduces inequality in both countries, more so in Germany than in the US
  - Age-wealth profiles show that German households start to dissave at earlier ages

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# Data

- USA:
  - dedicated wealth survey Survey of Consumer Finance 2013
  - **representative sample** of household with oversampling of wealthy households
  - net wealth collected at household level
- Germany:
  - wealth questions **GSOEP** Panel Study 2012/2013
  - representative sample of the population with oversampling of high income individuals
  - net wealth collected at individual level
- Comparability:
  - similar wealth concepts covered: real estate, tangible assets, business assets, financial assets, mortgage debt and consumer debt, public, occupational and private pensions
  - trim distribution (99.9%) to address different oversampling strategies
  - euro amounts inflated to 2013 (CPI 1.0015 ?) and in PPP adjusted US-\$ (0.7773)



# Methodology

- Private insurance contracts (DE) and DC plans in US: surrender value
- All other pensions: calculate gross present value of future expected pension entitlements accumulated until 2012

$$PV^p = \sum_{t=0}^{T} \frac{1}{(1+r)^t} \times \sum_{p} E_t^p$$

- $E_t^p$  expected value of pension entitlements in period t from system p:
  - Retired persons receive pension from period t=0 (2012)
  - Non-retired persons receive pension from t>0, i.e. from official retirement age
  - Expected values taken directly from survey
- r = 2%

Comment: Provide more detail on how expected value of pension entitlements is collected.

# **Results – Wealth Levels**

	Mean	P25	P50	P75	Fraction >0
USA					
Net worth	336,636	0	40,000	198,510	73.07
Public pension wealth	161,475	64,486	124,938	227,458	96.49
Private Pension wealth	153,351	0	13,000	139,877	61.69
Augmented wealth	651,462	85,989	246,531	607,288	95.75
Germany					
Net worth	163,986	0	38,912	221,998	70.77
Public pension wealth	196,968	55,606	144,268	284,156	94.8
Private Pension wealth	39,005	0	6,529	45,418	60
Augmented wealth	399,959	103,664	269,311	544,589	97.65
Public pension wealth Private Pension wealth Augmented wealth Source: Grabka et al. Table 3, p.20	196,968 39,005 399,959	55,606 0 103,664	144,268 6,529 269,311	284,156 45,418 544,589	9.

# Results – Distribution of Wealth by Selected Deciles of Augmented Wealth

Components of augmented wealth (mean) as a share of mean augmented wealth (in %)

	Decile 1	Decile 2	Decile 5	Decile 9	Decile 10	Overall
USA						
Net wealth	352	-15	20	40	68	52
public pension wealth	-229	107	67	29	9	25
private pension wealth	-24	8	13	31	23	24
total pension wealth	-252	115	80	60	32	48
Germany						
Net wealth	851	4	23	44	56	41
public pension wealth	-629	83	68	47	34	49
private pension wealth	-122	13	10	9	10	10
total pension wealth	-751	96	77	56	44	59

Source: Grabka et al. Table 5, p.24

- Pension wealth is a sizeable part of augmented net wealth across the distribution
- Share of pension wealth in augmented wealth declines with increasing wealth
- Notable differences wrt. public and private pension wealth across the two countries

#### Comments:

- Why not use net wealth (excl. pension wealth) to define deciles?
- Pension wealth is linked to (life-time) income, maybe interesting to show (life-time) income deciles?
- Add "total pension wealth" line/column to Table 5 in the paper

# **Results - Inequality**



### **Gini-Coefficients for different wealth concepts**

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## **Results – Age Profiles**

Figure 2. Normalized age-wealth profiles



*Note:* Sample is top trimmed at 99.9 percent. All results based in multiple imputations. Dashed lines represent 95% confidence bands. *Source:* SCF 2013 and SOEP v30/v31, own calculations.

Source: Grabka et al. Figure 2, p. 30

# Conclusions

- **Pension wealth** makes up a **sizable** proportion of total augmented net wealth of private households
- Redistributive impact of pension wealth is greater in Germany: including pension wealth reduces inequality in Germany to a larger degree than in the US
- Open issues:
  - How much of the gap in pension wealth between the two countries can be explained by different **mortality rates**?
  - How much would the equalizing effect of pension wealth be reduced if differential lifeexpectancy by socio-demographic groups would be taken into account?
  - How important is the **wealth gap** between East and West Germany for the results?

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# **Additional Comments, Suggestions and Questions**

- Provide more explanation and intuition for your findings, especially for crosscountry differences.
- How stable is the distribution? How many households **change wealth deciles** when going from net wealth to augmented net wealth?
- How **important** is the inclusion of the **widowers' pensions** rights (in each country)?
- Is the distinction between financial assets and private pensions always clear for the respondents (e.g. long term whole life-insurance contracts without Riester funding)?
- The **age-wealth profile** analysis is interesting, but **maybe an** issue for **another paper** (making use of the SOEP panel component).
- Are there any **policy implications** of your findings?



# Thank you for your attention !

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